



**About this form**

- With this form you can submit a noncommittal proposition for an export transaction to Atradius Dutch State Business (ADSB).
- Please be brief. The more specific you fill out the Quick Scan, the better we can evaluate your proposition.
- ADSB will assess together with you whether your transaction is compatible with the objectives of the DGGF.
- Please send the form and any attachments to ADSB: info.dsb@atradius.com.
- One of the advisors will contact you as soon as possible. You will be informed whether it would be advisable to turn the proposition into an application.
- When Atradius has insufficient financial information about your buyer, we will gather additional information. We ask you to attach the financial information about your buyer already available.
- We ask you to attach the financial information about your buyer that is already available.

# Quick Scan Dutch Good Growth Fund

## Export by Dutch SME's

With the DGGF, companies located in the Netherlands that supply capital equipment or services to one of the 68 DGGF countries could be eligible for export credit insurance or export financing. A strong business case, local impact and attention to international corporate social responsibility are key characteristics of plans that qualify for the DGGF.

You can send this form to Atradius Dutch State Business N.V. info.dsb@atradius.com

### 1 About your company

1.1	Company name <i>(as registered in the Dutch commercial register)</i>	<hr/>
1.2	Address	<hr/>
1.3	Postal address	<hr/>
1.4	Group your company is part of	<hr/>
1.5	Website	<hr/>
1.6	In which sector is your organization active?	<hr/>
1.8	Number of employees <i>(on group level)</i>	<hr/>
1.9	Yearly revenue <i>(on group level)</i>	€ [                 ] ,00
1.10	Consolidated balance sheet total <i>(on group level)</i>	€ [                 ] ,00

**2 Contact person**

2.1 Contact person	Title(s)	Initial(s)	First name
	Prefix	Last name	
	<input type="checkbox"/> Male	<input type="checkbox"/> Female	> Check applicable box
2.3 Position Contact person			
2.4 Phone number	[                   ]		
2.5 Cell phone	[                   ]		
2.5 E-mail			

**3 Buyer**

3.1 Name of the buyer on whom you run the payment risk	<i>We recommend to attach (commercial) information already available about the buyer, such as annual reports.</i>
3.2 Address and country of the buyer	
3.3 How are your experiences with this buyer so far	

## 4 Agreement

4.1 Is the agreement with the buyer already in effect?  Yes  No > Check applicable box

Date

|

4.2 Description of the: Capital equipment to be delivered to the buyer

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Services to be delivered to the buyer

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4.3 Will the capital equipment/services be manufactured/provided entirely by you?  Yes  No > Check applicable box

If not, please elaborate

|

4.4 What is the place of destination for the capital equipment/services?

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## 5 Delivery

5.1 Latest dates by which the delivery must be made under the contract

With regard to the capital equipment:

|

With regard to the services:

|

## 6 Price

6.1 What is the contract price agreed with the buyer?

With regard to the capital equipment:

€ [    ] ,00

With regard to the services:

€ [    ] ,00

## 7 Payment

7.1 In what installments and on what dates should the contract price be paid?

With regard to the capital equipment:

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With regard to the services:

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7.2 What interest percentage is agreed upon?

[    ] , [    ] %

Date

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## 8 Collateral

8.1 Do you request collateral for the payment?

Yes     No    > Check applicable box

8.2 What type of collateral do you request?  
(For example guarantees, letter of credit, mortgage, retention of title)

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## 9 Composition of contract price

9.1 What is the value of the national content expressed as a percentage of the contract price?  
(This concerns the percentage of the contract price excluding the value of foreign sub-deliveries)

[    ] , [    ] %

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**10 Other details**

10.1 Will a bank supply financing to the buyer in connection with this transaction?  Yes  No [> Check applicable box](#)

Is the intention that this financing will be insured by Atradius?  Yes  No [> Check applicable box](#)  
(If so, your bank should also submit an application to us as soon as possible)

10.2 Are there any additional facts or circumstances, which are not explicitly asked for above, but which might be of relevance for the assessment of the quick scan by Atradius?  Yes  No [> Check applicable box](#)

If so, please elaborate

**11 Development impact of the transaction**

11.1 Will this transaction lead to local increase of employment, including indirect employment of e.g. local suppliers?  Yes  No [> Check applicable box](#)

Please elaborate

11.2 Will this transaction lead to a sustainable transfer of knowledge, skills, technology and/or innovation?  Yes  No [> Check applicable box](#)

Please elaborate

11.3 Will this transaction lead to an increase of production capacity of SMEs in the country in which the buyer is located?  Yes  No [> Check applicable box](#)

Please elaborate

11.4 Will this transaction lead to other positive developments in the country in which the buyer is located, such as positive developments in terms of the environment, female of youth employment, and/or health care?  Yes  No [> Check applicable box](#)

Please elaborate

**12 Corporate Social Responsibility (CSR)**

12.1 Does your organization operate according to OECD guidelines? *For more information, please see <http://www.oecdguidelines.nl/>*

Yes  No **> Check applicable box**

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12.2 If you are not familiar with the OECD guidelines, please explain how you implement CSR in your organization. *(If you did not do so yet, please attach a recent copy of your purchasing guidelines and/or relevant CSR procedures.)*

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12.3 Does this transaction concern the delivery of capital equipment of services that are included in the FMO exclusion list? *<https://www.fmo.nl/exclusion-list>*

Yes  No **> Check applicable box**

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**13 Earlier contact**

13.1 Did you have earlier contact with the Dutch embassy in the country where the activity will take place?

Yes  No **> Check applicable box**

If yes, who is your contact person?

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