



Dutch Good Growth Fund

Part of DGGF

Export credit insurance of an export transaction from a Dutch exporter.

Title

DGGF20160722 Food processing machines in Senegal

Exporter

Gea Food Solutions Weert B.V., Weert

Country of investment

Senegal

Sector

Food processing machines

Contract amount

Maximum indemnification: EUR 870.316,--

Period

Manufacturing period: 10 months

Credit period: 3 years

Parties involved

Debtor: Confisen S.A.R.L., Dakar / Senegal

Impact on development

Job creation

The project is part of an extension project in which a new factory will be built wherein lollypop processing machines will be placed. This transaction will contribute to the growth of direct employment. It is expected that the whole extension project, in which a production line for candies will be built, will create ca. 171 FTE jobs. Information about the individual contribution of the transaction to employment creation is however not available.

Increasing the strenght of production

The productivity will be increased by the delivery of the lollypop-processing machines. It is expected that the buyer will be enabled to produce more efficiently and raise the production capacity. Based on financial reports de turnover in the first year will increase by 100% while the profit will rise with 35%. Moreover the trade in film packaging and sugar as a commodity will increase. This will result in an expected 100% rise of the turnover of suppliers.



Sharing of knowledge, skills and techniques

The machines are of high quality and their design is compliant with European standards and guidelines regarding efficiency, hygiene and security. The exporter has confirmed to facilitate a training for local staff. Moreover the exporter will continue to provide spare parts and technical advice to support the company during the operational phase.

Other positive effects

The exporter will deliver machines which are highly efficient, hygienic and environment friendly. This results in a lower energy usage and more efficient use of commodities and packaging.

Risk category

The transaction is qualified as a category E-project. The transaction is acceptable.

Description

The delivery of three lollypop processing machines including installation and commissioning and training of staff.