# **Do I qualify? Exporting Dutch SMEs**

To qualify for the DGGF, you must comply with at least the following conditions:

#### **Business**

- You must have a Dutch-registered business that carries out substantial activities in the Netherlands.
- You must be an SME (according to the European definition).
- You must comply with the ICSR framework for international corporate social responsibility.

### **Export transactions**

- The export must concern capital goods.
- You and your customer must be continuing businesses with sufficient financial means to repay the financial support. The DGGF finances viable transactions only.
- The goods you export must contribute to the DGGF country's sustainable economic development. This means that you must contribute to local employment, production capacity and/or knowledge transfer.
- If a project has potentially substantial harmful environmental or social impacts, it will be assessed against
  the IFC Performance Standards.

## **Export credit insurance**

- Cost-based premium.
- Maximum cover of €15 million.

## **Direct financing**

- Under certain conditions a customer in a DGGF country can receive up to € 5 million from the DGGF. This is
  a possibility if the customers' bank will not provide financial support.
- Financing contracts are concluded on the basis of suppliers' credit in combination with export credit
  insurance.

# **Application**

If you comply with the DGGF conditions and think your project is eligible, then complete the eligibility screening tool 'Quickscan' for your project idea.

#### Not suitable for DGGF yet?

Not all projects are suitable for financial assistance from the DGGF. Another scheme might be more appropriate for your project:

- If you first wish to learn more about a local market or a project's feasibility, you might be eligible for the DHK scheme (in Dutch) (demonstration projects, feasibility studies and knowledge acquisition).
- Are you looking for a business partner in a developing country? The MMF matchmaking facility brings
  businesses in developing countries in touch, at their request, with businesses in the Netherlands in order to
  strengthen business ties and potential alliances.