#### **Dutch Good Growth Fund**

### Part of DGGF

Export credit insurance of an export transaction from a Dutch exporter.

### Title

DGGF102053320190724 Food processing machines in South Africa

## **Exporter**

Gea Food Solutions Weert B.V., Weert

# **Country of investment**

South Africa

## Sector

Food processing machines

### **Contract amount**

Maximum indemnification: EUR 1.514.112,-

### Period

Manufacturing period: 9 months Credit period: 60 months

## **Parties involved**

Debtor: Comestibles Aldor S.A.S., Yumbo, Colombia (parent company of SA subsidiary)

# Impact on development

## **Job creation**

According to the exporter's statement, the transaction to be insured will create five direct (full-time) jobs, two of which for women.

# Increasing the strength of production

The estimation investment in the packaging machine will increase the gross margin of the debtor by 1.3%.

## Sharing of knowledge, skills and techniques

Hygiene and safety will increase the level of knowledge of operators, technical services and cleaning staff due to the use of modern machines built in accordance to the European guidelines.

### Other positive effects

Because the machines are efficient in use, less waste is produced. We assess this as beneficial to the environment

### Risk category

For this transaction (<€ 10 million, no sensitive sector), only a CSR-E assessment has to be carried out. This was previously done for a GEA transaction in India (July 9, 2018). The conclusion of this assessment is acceptable risk. This assessment is still valid.

## **Description**

This transaction concerns the delivery of machines for packaging lollipops, including the installation. The machines are produced by GEA Food Solutions in Weert and are supplied to the Colombian producer of confectionery Comestibles Aldor S.A.S. The machines will be delivered to a subsidiary, Aldor Africa Ltd. in Johannesburg, South Africa. The exporter wants to offer his customer a 5-year supplier credit. The exporter's home bank has indicated that they are not interested in discounting the bills of exchange due to the small size of the transaction. As additional security, there will be a retention of title on the machine to be delivered. The exporter requests us to discount the bills of exchange upon delivery.



