

Q&A EOI Climate Program

Due to the similarity of some of the questions from the parties that reacted to the EOI (expressions of interest), the questions have been grouped.

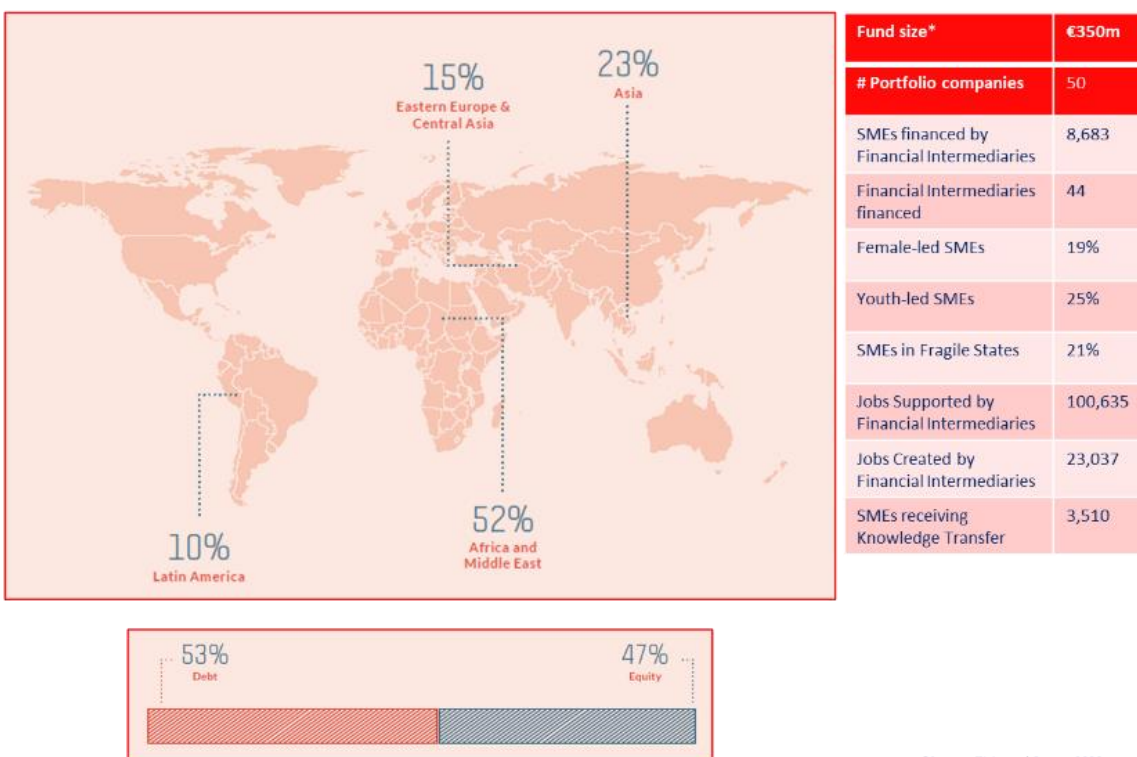
Understanding program's target audience and scope

What is the expected profile of the program beneficiaries?

We expect that about 50 DGGF investees will participate in the program to a different extent. The participants can be in the [73 focus countries worldwide](#). The current exposure of the DGGF portfolio is 15% in Eastern Europe & Central Asia, 23% in Asia, 10% in Latin America, and 52% in Africa and the Middle East.

The types of organizations represented in the portfolio include banks, financial institutions, venture capital funds, private equity funds, debt funds, mezzanine vehicles and digital lenders. The individual participants from the portfolio members are further expected to be mid-level managers to top management. They have varied awareness and skill, and only a few are expected to be climate experts.

Global, diversified portfolio with a focus on Africa & Middle East and Youth & Female



*Source: TJ Annual Report 2020

Figure 1 | Overview DGGF portfolio

What is the expected service offering of the program?

DGGF has produced a draft program design which is based on a mapping of our portfolio's climate capacity that was finalized in November 2023. We are clear about their needs and have produced a draft program design. We are now looking for a consultant that can help develop and deliver the content for the program and manage the program throughout.

The program is envisioned to contain standardized and bespoke activities around (1) GHG measurement and reporting, (2) GHG reduction, (3) risk management, (4) strategy, (5) opportunities, and (6) impact measurement and reporting. The standardized activities can be a mechanism to create awareness and buy-in, whereas the bespoke

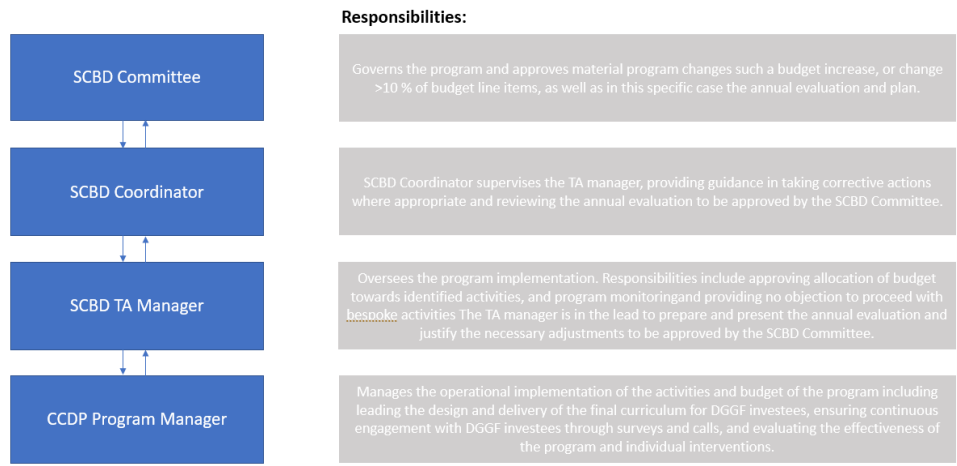
activities would enable DGGF investees to action on learnings from the standardized activities. The bespoke activities would be tailored services and may include coaching trajectories for light touch support and hands-on TA (Technical Assistance) trajectories. We lastly envisage that DGGF investees will follow a slightly different program track, depending on their climate maturity. Each investee should therefore be able to tailor their program.

The activities can be delivered in-person, hybrid or remote. Here, we would seek the advice of the consultant to recommend the best condition to provide the envisioned support, considering added value for the participants, content quality, and cost effectiveness. More details about the envisioned offering will be included in the TOR for shortlisted candidates.

Resources

How is the collaboration with the SCBD team envisioned?

We would work closely together. The DGGF TA manager will manage the program on a higher level and would be available for support when required. See a more detailed governance structure below.



What is the maximum budget for this service?

The max budget available for the climate program is EUR 824.500 excl. VAT. The roll out of the program is expected to be over 5 years, until mid-2029.

What type of consultants can respond to the EOI?

Consortiums, individual consultants, or consultancy firms can respond to the TOR. Any consortiums should preferably be indicated when submitting the expressions of interest. If the partnership is not secured yet, then the consultant may indicate any ongoing discussions.

Follow-on process

How is the procurement process for this tender?

The EOI submission deadline is March 18, 2024, where consultants are expected to fill out [this form](#). Consultants will be informed on whether they have made it to the second round by March 29, 2024. The TOR will be available to the shortlisted candidates on the same date. Deadline for TOR submissions is April 22, 2024, 23:59 CET and clarification questions should be sent by April 12, 2024.