



Dutch Good Growth Fund

Part of DGGF

Investing Dutch SME's executed by RVO.nl.

Title

Home fragrance production Vietnam – DGGF116/VN/1

Company

Good Works Initiative B.V. / Good Works Vietnam Ltd.

Country

Vietnam

Sector

Industry

Amount of the investment

DGGF loan of EUR 1.500.000

Period

5 years

Involved parties

-

Development impact**Employment**

The investment creates 41 full-time permanent jobs in Vietnam. 34 jobs are created at the factory. These are mostly production jobs. 8 sales jobs are created at the sales office in Ho Chi Minh City. Good Works Initiative B.V. (GWI) aims to employ at least 50% women. They will also work with local NGO REACH to employ a (limited) number of disabled people.

Suppliers

This is where GWI generates the majority of its local impact. GWI works with (very) small local suppliers in Vietnam such as bee keepers (for beeswax), bottle collectors (often women) and packaging suppliers. These suppliers are often poor households. The number of (indirect) suppliers will increase from 28 to 518. The revenue for these suppliers will increase substantially. It is expected that the increase in revenue will lead to a substantial increase in income for these suppliers.



Transfer of knowledge

Employees of GWI will mainly receive training on the job. They also will receive training to become WFTO compliant (see IMVO). Around 960 people at the suppliers will be trained to ensure GWV quality standards.

Production capacity

Current GWI supplier will increase its candle output and so will the new GWV factory. GWI and Good Works Vietnam Ltd. (GWV) will be WFTO certified. Technical Assistance was granted to explore new markets.

IMVO

This is a category B investment. A CSR action plan will be drafted, which is based upon the OECD and IFC performance standards, which aims to reduce the risk of non-compliance with these standards.

Short description

Good Works Initiative B.V. (GWI) has successfully launched a collection of premium home fragrances and handmade candles on the Benelux market. These products are produced by small suppliers from poor and marginalized communities. This DGGF loan allows the GWI to establish a production and assembly location in Vietnam and to expand on several European and Asian markets. Next to the jobs that are created in the production facility and the local sales office, the investment also creates additional employment and income for the small suppliers that work with GWI..