



## **Dutch Good Growth Fund**

### **Part of DGGF**

Export credit insurance and financing of an export transaction from a Dutch exporter.

### **Title**

DGGF20170119 Electrical tools to Vietnam

### **Exporter**

Ferm B.V., Zwolle

### **Country of investment**

Vietnam

### **Sector**

Electrical tools

### **Contract amount**

Maximum indemnification: USD 163.386,-

### **Period**

Manufacturing period: 3 months

Credit period: 18 months suppliers credit

### **Parties involved**

Debtor: Vietnam Asia Trading Service & Production Company Limited, Ho Chi Minh City, Vietnam

### **Impact on development**

Job creation

It is expected that the transaction will create 25 additional jobs. It will also create some indirect employment.

Increasing the strength of production

The buyer is a distributor and the turnover of this party will logically increase as a result of this delivery.

Sharing of knowledge, skills and techniques

Ferm will provide training to the technicians and salesmen of Vietnamasia. This concerns the transfer of knowledge about the products, but also sales and service training.

### **Risk category**

The transaction is qualified as a category E-project. The transaction is acceptable.

### **Description**

DGGF 20170119 Electrical tools - Vietnam



Rijksoverheid

The delivery of electrical tools to a distributor in Vietnam. Including the training of employees.



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